



[Name of Trust]

[Address]

18th January 2018

Dear Animas Customer

**RE: Supply of Insulin Pump Therapy
Closing of Animas Corporation Business in United Kingdom and
Ireland**

We are writing to inform you of the decision of the Animas Corporation ("Animas") to close its medical devices business in Europe (including United Kingdom and Ireland), and to explain arrangements in relation to supply of Animas products going forward.

Background

Johnson & Johnson announced in January 2017 that it was evaluating potential strategic options for Animas and the other companies within Johnson & Johnson Diabetes Care Companies. Insulin delivery is a very difficult category with changing patient needs, rapidly evolving market dynamics and increased competitive pressures. Following an exhaustive review of all viable options, the company determined that the business had proved too difficult to sustain. In October 2017, Animas announced that it would close its operations and exit the insulin pump business in the United States and Canada, due to commercial reasons. The copy of the official press release from Johnson & Johnson can be found at the following web address:

<https://www.jnj.com/media-center/press-releases/animas-corporation-to-close-operations-and-exit-insulin-pump-market>

As part of this process, and following consultation with relevant works councils, Animas will now begin closing its business operations in markets outside North America, including the United Kingdom and Ireland.

Transition Plan

Overview

Following this notice, it is Animas' intention to cease supplying Animas Vibe® pumps, save for as required under any ongoing warranty obligation in relation to an existing pump user.

Johnson & Johnson Diabetes Care Companies, Johnson & Johnson, 50-100 Holmers Farm Way, High Wycombe, Bucks, HP12 4DP
Tel: 01494 658 750 Fax: 01494 658 751 www.LifeScan.co.uk/ www.animascorp.co.uk

OneTouch® Customer Care: 0800 121200 (UK) | 1800 535676 (Ireland)
Animas® Customer Service: 0800 055 6606 (UK) | 1800 812 715 (Ireland)

A Division of Johnson & Johnson Medical Limited, Po Box 1988, Kirkton Campus, Livingston, West Lothian, EH54 0AB / (Registered in Scotland, No SC 132162)

Patients already using Animas pumps will experience no immediate changes, and Animas will continue to provide customer service and warranty support, including providing pump supplies that are used in conjunction with the Animas Vibe® pump, through a transition period to avoid any insulin treatment disruptions.

Medtronic as preferred partner

Animas has selected Medtronic as its preferred partner to facilitate a seamless insulin delivery system transition for patients, caregivers and healthcare providers. One of the reasons we selected Medtronic as our preferred partner is because of its strong track record providing outstanding patient care and support.

Following your agreement, Animas shall appoint Medtronic as its subcontractor to support the relationship with the patient in terms of Animas consumable supply, Animas pump customer service and assist with warranty support, with minimum disruption to the patient experience.

Patients and Trusts will also have the opportunity to discuss potential for transition to a Medtronic insulin delivery system.

Of course, you should work with your patients to decide which insulin delivery system is right for them and will work with whichever manufacturer is chosen by you to facilitate your patients' transition to the new product.

Supply of Animas Pump Consumables

As explained above, for any patient that continues to use the Animas Vibe® pump, Medtronic will assist with the supply of Animas pump consumables and associated support, until their Animas Vibe® pump reaches the end of its warranty period.

Existing supply agreements, consent to transfer and processing of data

In light of the above transition plan we would be grateful if you could confirm your agreement with the following:

1. if you purchase Animas pumps and consumables through a Framework Agreement, or otherwise have an ongoing supply agreement with us, we request your agreement to:

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- a. release Animas from any obligation under such agreement to supply further Animas Vibe® pumps (to the extent such an obligation exists), save for as required under any warranty obligation in relation to an existing Animas Vibe® user; and
 - b. Animas appointing Medtronic Limited as its subcontractor for the supply of Animas pump consumables, Animas pump customer service and assistance with warranty support (as outlined above) for current Animas Vibe® users; and
2. in all cases, you instruct us to transfer to Medtronic Limited the following data (including sensitive personal data) regarding current Animas Vibe® users: patient's name, date of birth, address, contact details and hospital; payer name, address and contact details; serial number of Animas Vibe® pump and warranty end date; purchase order no. / funding confirmation (where available), to allow Medtronic to process such data for the care continuity purposes of:
- a. facilitating the provision by Medtronic to you and your patients with the supply of Animas consumables and the provision of associated Animas pump customer support and maintenance services;
 - b. assisting you in ascertaining whether Medtronic's pumps and consumables are appropriate and suitable replacements for the Animas pump which your patients are currently using and where appropriate to provide your patients with guidance and training materials on the use of Medtronic's pumps and consumables; and
 - c. in case of agreement on transition to a Medtronic insulin delivery system, informing the patients, on your behalf, about Medtronic insulin delivery system including providing them with information and educational material.

Please note that if you agree, we will also be notifying your patients of the transfer of their personal data to Medtronic for the above medical purposes in accordance with data protection laws.

We would be grateful if you could sign and return the enclosed copy of this letter (where indicated below) to confirm your instructions, and to indicate whether you wish Medtronic to contact you regarding potential transition of patients to the Medtronic pump.

Once we have received the signed / electronic copy of this letter, Medtronic will contact current Animas Vibe® users and their healthcare professional to arrange for transfer of Animas pump consumable supply to Medtronic and to discuss, where appropriate, transition to the Medtronic pump.

If you would like to discuss any element of this letter in the meantime please contact Animas Customer Care in the UK on 0800 055 6606 or in the Republic of Ireland on 1800 812 715 or send us an email on to: animasUK@its.jnj.com.

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The decision to close the Animas operation was extremely difficult and comes following an extensive exploration of all other viable options for the business. Please rest assured that, our number one priority is ensuring patients have a seamless experience and continuity of care.

Thank you for your continued support.

Yours faithfully



Vika Potarina
Business Unit Director
For and on behalf of
Johnson & Johnson Diabetes Companies UK and Ireland
a division of
Johnson and Johnson Medical Limited

We hereby give the consents outlined above: (please tick)

We wish to be contacted by Medtronic regarding potential transition of patients to the Medtronic pump: (please tick)

Signed for and on behalf of:

Name of Animas customer:

Signature:

Name:

Position:

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